











## **Emergency Sanitation Workshop**

June 13th 2012



**Raised Latrines** 

### Cook &

Sanitation for ACPABble International



**Our Name** 





Paul van Essen



Lieke Nijk



Diana Schaap



**Peter Hummel** 



**Arend Pool** 



**Joost Aapkes** 

Who are we?

# 1<sup>st</sup> prize winners in the FINISH innovation contest

"Propose an innovation in [...] sanitation system to facilitate the installation and usage of toilets in rural areas of India"

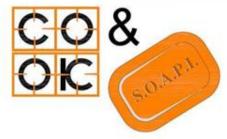












4 Principles of the Design

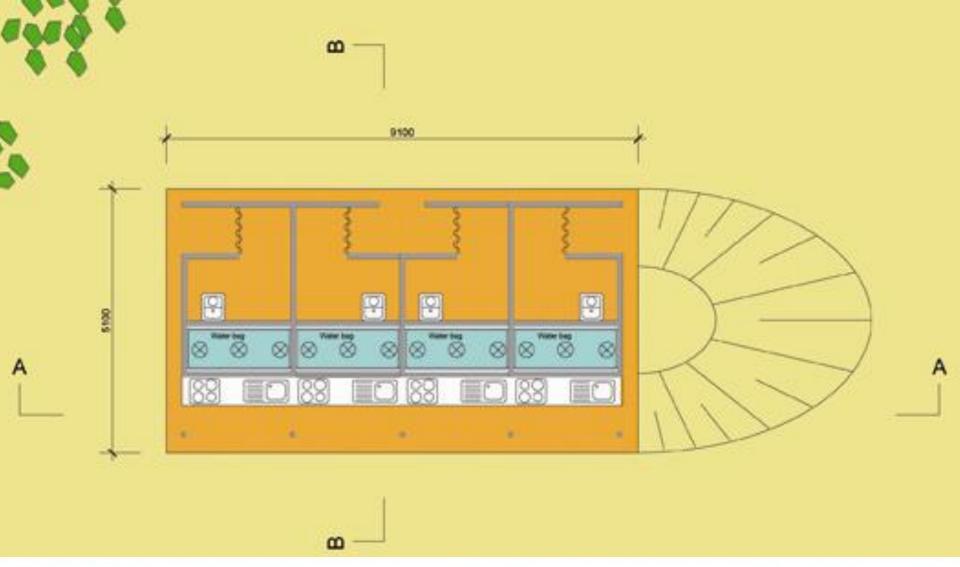
# Emergency Sanitation: Focus on Cardboard Construction



Section AA Section BB

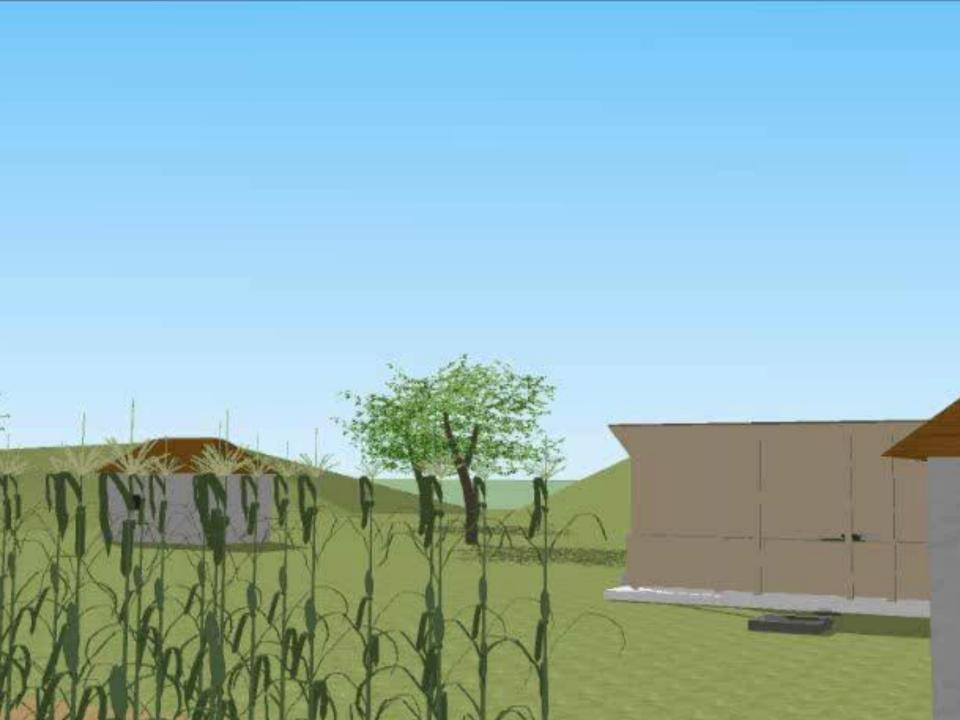


Flexible & Modular System





The Design



# World Waltet Day 2010 int Wiening the how wat ion contest



213623740 March 2012 Novel Week Supplies to the Calculation of the Cal



**Timeline** 

	2013	2014	2015	2016
Costs per unit	€ 100	€ 90	€ 80	€ 80
Selling price	€ 115	€ 115	€ 115	€ 115
Amount of units	100	200	800	3200
Sales	€ 11,500	€ 23,000	€ 92,000	€ 368,000



#### **Finance**

#### **Initial investment**

Pilot phase € 50,000



**Finance** 



#### **SANITATION IS SERIOUS BUSINESS!**

www.cookandsoapi.com

Twitter: @cookandsoapi