

BCC strategy implementation

Story of Khulna City Corporation in Bangladesh

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SNV



Khulna city: sanitation context

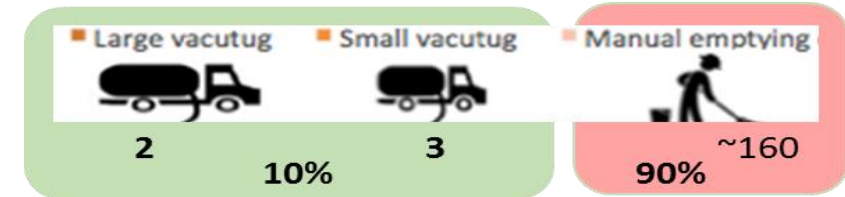
3rd largest city in Bangladesh, 1.5 million population (20% slum population, but may be more)

Sanitation facilities: septic tank 61% | Pit latrine 27% | No containment 12%

Sanitation administration: OSS – KCC; and Sewer (KWASA)

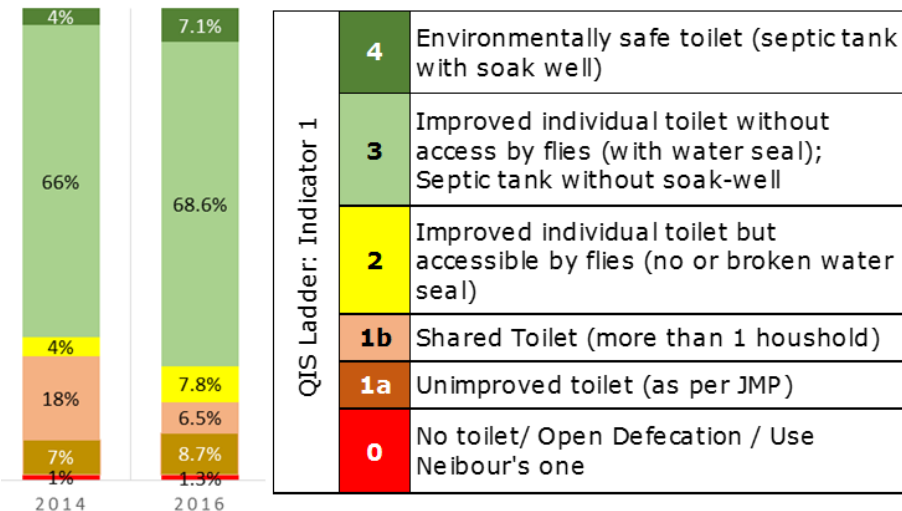
FSS emptying and transport

(KCC and CDC)



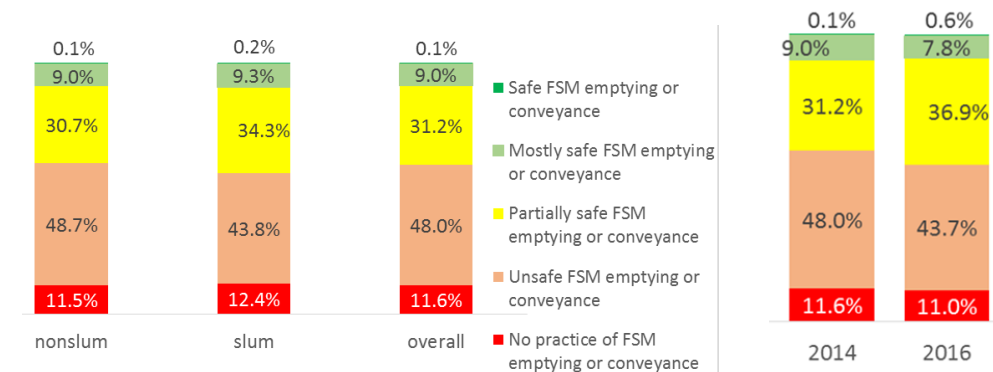
Access to safe emptying services

(Baseline 2014 and Performance Monitoring 2016)

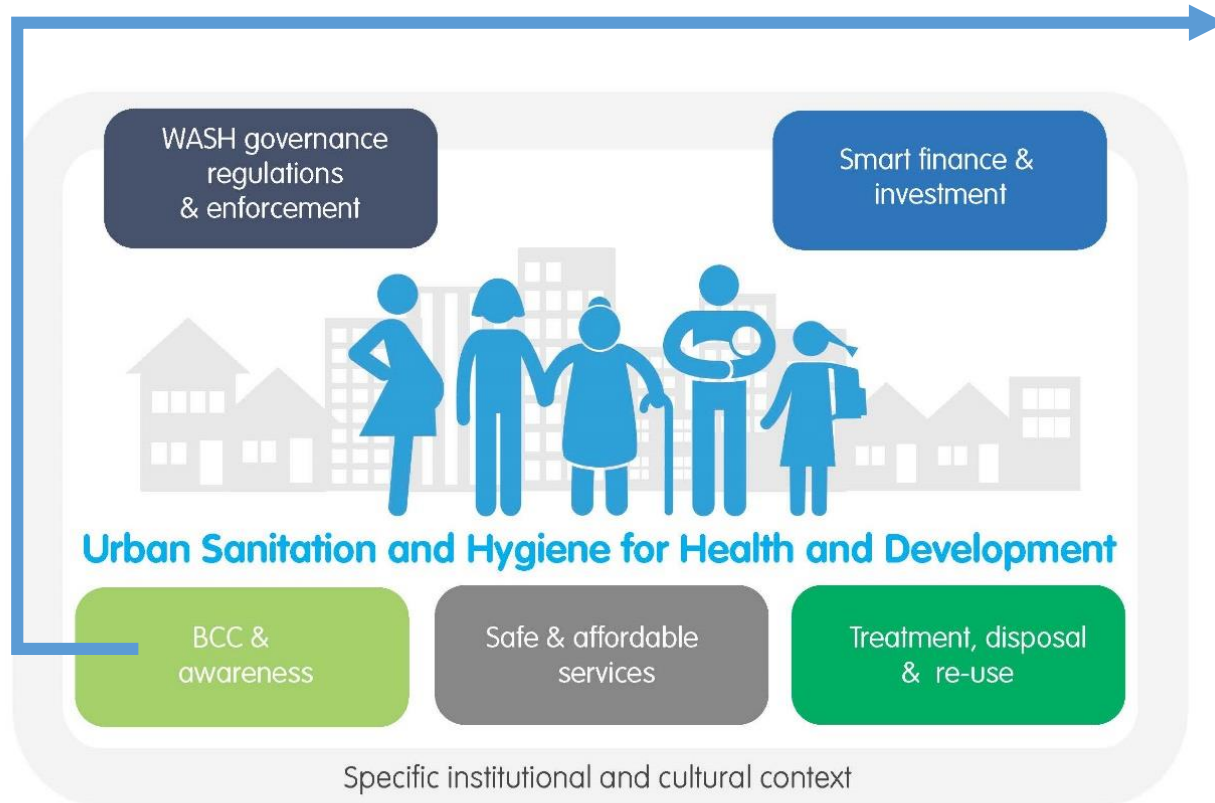


Access to safe emptying services

(Baseline 2014 and Performance Monitoring 2016)



SNV's USHHD approach

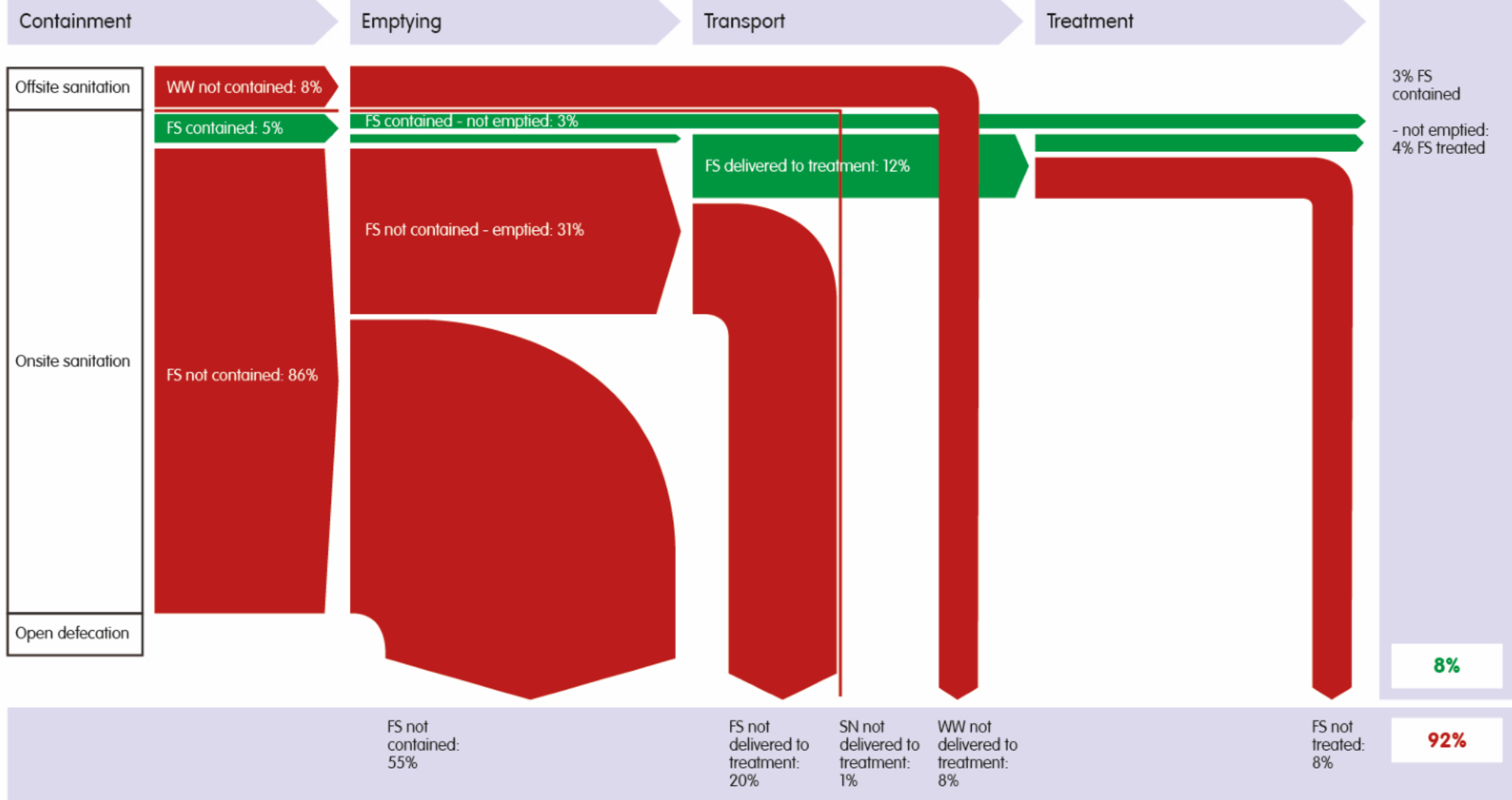


BCC and awareness (working with people: community, schools and business)

Building capacities of line agencies and in some cases, the private sector, for effective communication and outreach TO:

- influence citizens' sanitation awareness
- increase consumer demand and willingness to pay for safely managed services, and
- promote specific individual hygiene behaviours.



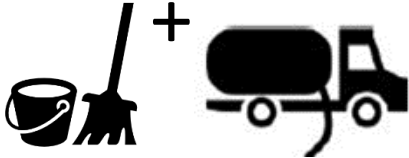

Strengthening capacities for behavioural change communication and consumer awareness raising on safely managed sanitation and hygiene



BCC strategy development (1)

BCC DEVELOPMENT PROCESS
1 Review of Baseline data
2 Review of consumers research findings
3 Defined a focused behavior
4. Finalised BCC Strategy

- Use/ uptake of regular safe services for the removal of sludge from toilet tanks or pits
- Install and correctly operate twin pit toilet with Y junction
- Pit toilets with containment, but broken or missing water seals are made safe

			
81%	1%	17%	1%

BCC strategy development (2a)

BCC DEVELOPMENT PROCESS
1 Review of Baseline data
2 Review of consumers research findings
3 Defined a focused behavior
4. Finalised BCC Strategy

Focus behaviour	Key questions
Use/ uptake of regular safe services for removal of sludge from toilet tanks or pits (mechanical and/ or manual)	<ol style="list-style-type: none"> 1. To what extent do households (HHs) have the <u>opportunity to use</u> the services? 2. To what extent are the factors in place which will give HHs the <u>ability to use</u> safe services to remove sludge from their septic tanks or pits? (using safe services, regularly)? 3. To what extent do HHs have the <u>motivation</u> to remove sludge from their septic tanks or pits? (using safe services, regularly)?

BCC strategy development (2b)

BCC DEVELOPMENT PROCESS
1 Review of Baseline data
2 Review of consumers research findings
3 Defined a focused behavior
4. Finalised BCC Strategy

- Users tend to empty their pits only during emergency situations, e.g., when they're overflowing.
- Pit emptying is a low priority expenditure for households.
- There is a strong tendency to dispose sludge in the natural environment because it's convenient and quicker.
- Policies related to sanitation are not enforced, with inspectors currently turning a blind eye to the dumping of FS in unsafe locations.
- Increased education and promotion of good sanitation could encourage others to practise improved behaviours.

Prioritised FSM service characteristics
available at short notice | able to empty pit at night
low cost | easily organised | fully empties pit

BCC strategy development (2c)

BCC DEVELOPMENT PROCESS
1 Review of Baseline data
2 Review of consumers research findings
3 Defined a focused behavior
4. Finalised BCC Strategy

Manual services

- Consumers, nor sweepers themselves, are concerned about sweepers' health and safety when undertaking manual emptying.
- Manual services are preferred by most consumers because they are significantly cheaper, and they can be arranged at shorter notice and more easily.

Manual services

- High cost emptying.
- Present mechanical system is too large to navigate through crowded streets. A smaller alternative is needed. Increasing the number of mechanical transport systems is also required.

Occupational health and safety initiatives

Tariff revision

Logistics plan with smaller

vacutur

BCC strategy development (3)

BCC DEVELOPMENT PROCESS
1 Review of Baseline data
2 Review of consumers research findings
3 Defined a focused behavior
4. Finalised BCC Strategy

Focus behaviour	Barriers to the focus behaviour
Use/ uptake of regular safe services for removal of sludge from toilet tanks or pits	<ol style="list-style-type: none"> 1. Limited awareness of mechanical services 2. Frequent delays in the delivery of mechanical services - can take many days for services to be carried out 3. Mechanical transport cannot access some pits due to narrow streets, particularly in slum areas

BCC strategy development (4)

BCC DEVELOPMENT PROCESS
1 Review of Baseline data
2 Review of consumers research findings
3 Defined a focused behavior
4. Finalised BCC Strategy



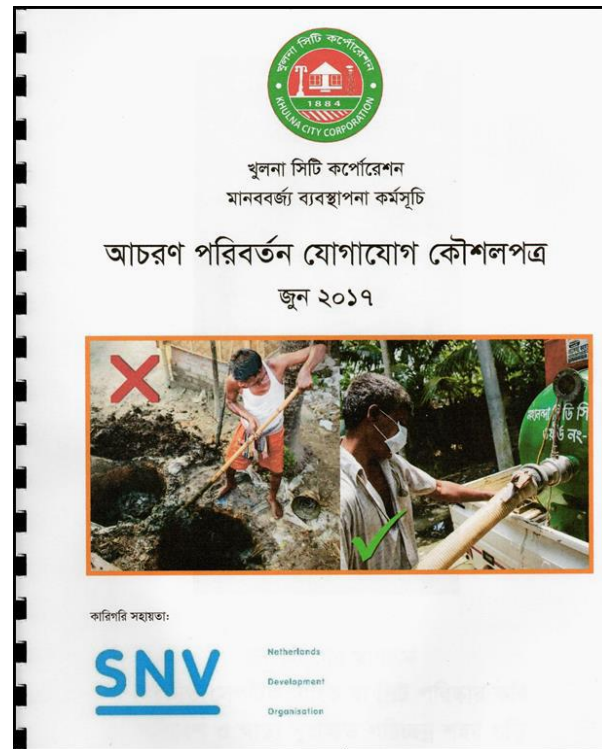
Stakeholders (primary, secondary & tertiary) **were engaged through consultation meetings in every steps of BCC strategy development**

Building owners (customers): slum/ non-slum | Service provider (LGIs and Private) | Influentials | Youths

BCC strategy development

BCC DEVELOPMENT PROCESS
1 Review of Baseline data
2 Review of consumers research findings
3 Defined a focused behavior
4. Finalised BCC Strategy

BCC strategy FINALISED and ENDORSED by Khulna City Corporation (KCC)



BCC events

(+ vacutug rallies, press adverts, group meetings in slums, etc.)



Campaign logo launch



Caravan show



Street drama and cultural events



Wall art competition



Documentary show

Results of BCC interventions (in knowledge)

300,000 people reached in Khulna by BCC campaigns

FSM knowledge enhanced for **80%** of target population

Source: Post-campaign results study



SMS 50K



Celebrity letter
55%



Docu. Drama-
The Poo Journey
YouTube views 1,552,801



Miking



Caravan 65%

Results of BCC interventions (in practice)

	Before	After
Septic tank never emptied	44%	25 %
Mechanical emptying	1%	6%
No idea regarding vacutug and FSTP	81%	31%

Source: Annual Performance and Monitoring Surveys

Lessons learnt

- Awareness events alone don't automatically increase emptying demand and practice. Safe emptying practices are still far below than what's expected.
- Taking safe emptying practice to scale requires time and leadership. Building the capacity of city authorities to take leadership positions, and to keep the momentum of progress is imperative.
- Increasing emptying demand requires targeted interventions (and channels) for different market segments, with the active engagement of different stakeholders. Resources should be made available.
- Services with clear processes and transparent pricing help in increasing demand and acceptance of services.



নিয়মিত ও নিরাপদ
সেপটিক ট্যাংক পরিষ্কার প্রচারাভিযান
স্বাস্থ্যম্পর্কিত লোগো উন্মোচন

১২ সেপ্টেম্বর ২০১৭। শহীদ হাদিস পার্ক, খুলনা



Handwritten signatures and messages in Bengali, including 'মাঝে মাঝে এই আছি...', 'স্বাস্থ্যম্পর্কিত লোগো উন্মোচন', and 'সেপটিক ট্যাংক পরিষ্কার'.



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