





# Scaling-up small-scale sanitation in a disabling institutional and regulatory environment:

Experiences from Egypt

**Egyptian-Swiss Research for Innovations in Sustainable Sanitation (ESRISS)** 



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**Eawag: Swiss Federal Institute of Aquatic Science and Technology** 











#### Context



85% of the rural areas in Egypt without WW treatment

⇒ about 4,700 villages and **30,000 scattered settlements** 

#### Main goal of the ESRISS Project:

Development of a wide-scale replicable model for small-scale sanitation in the Nile Delta

Small-scale: < 5,000 cap.

**COST-EFFECTIVENESS** 

**CONTEXT-APPROPRIATENESS** 



# **ESRISS' three main components**





Assessment of challenges and success factors of past small-scale sanitation initiatives in Egypt

B

Development of a data baseline and a model-based planning tool to estimate wastewater characteristics

C

**Policy recommendations** 







# **ESRISS** methodology

Systematic assessment using the **Enabling Environment Framework** 

الدعم الحكومى Government Support

Socio-cultural Acceptance القبول الثقافي والإجتماعي

Financial Arrangements الترتيبات المالية

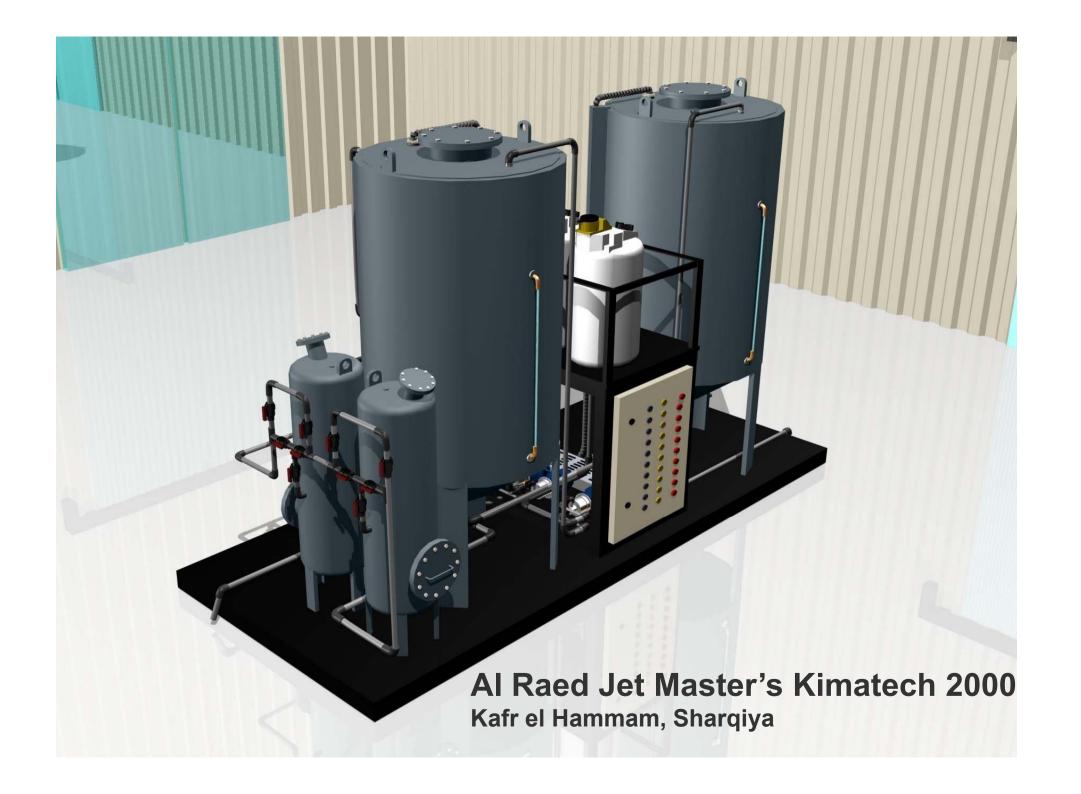
Legal Framework أطار عمل قاتونى

Institutional Arrangements الترتيبات المؤسسية

Skills and Capacities المهارات و القدرات





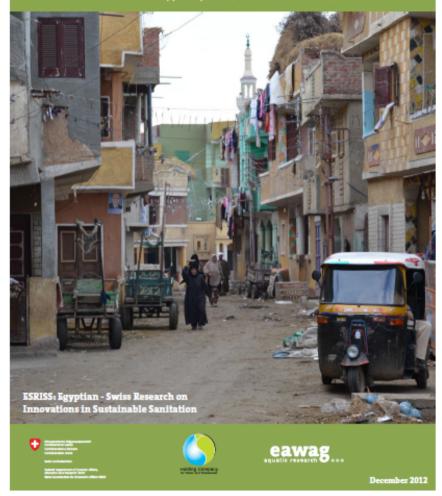






## Small-Scale Sanitation in Egypt: Challenges and Ways Forward

Philippe Reymond, Rifaat Abdel Wahaab, Moustafa Moussa



## Factsheets on Small-Scale Sanitation Initiatives in Egypt

Addendum to the Report "Small-Scale Sanitation in Egypt: Challenges and Ways Forward"

Philippe Reymond



ESRISS: Egyptian - Swiss Research on Innovations in Sustainable Sanitation





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December 2013

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- Philippe Reymond, Eaway/Sandin
- Dr. Riffant Abdel Wahash, HCWW
- Dr. Mountafa Mousea

The ultimate goal of the ESRISS Project is the development of a wide-scale replicable model for small-scale sanitation in the Nile Delta. By "small-scale" we refer to "settlements or groups of settlements or up to 5,000 inhabitants". In our approach, the whole sanitation system, including management schemes, is considered. Cost-effectiveness and context-appropriateness are key targets. This document synthesises the main findings detailed in the ESRISS report entitled "Small-scale sanitation in Egypt: challenges and ways forward".

- 1. Development of a clear institutional strategy
- 2. Standardisation of treatment units
- Centralised 06M management under the leadership of HCWW
- Selection of appropriate collection & treatment options
- 5. Adaptation of laws and regulations
- 6. Move beyond "business as usual"
- 7. Development of a data baseline
- 8. Focus on proliminary assessment
- 9. Improvement of the project management cycle
- Transparency and dissemination of lessons learnt



" الصرف الصحي في المجتمعات الريفية الصغيرة في مصر" ١٠ نقاط للمضي قيما

#### وتتلخص العشر نقاط الرئيسة في الآتي:

ESRISS Project

- ١. وضع استراثيجية مؤسسية واضحة
- ٢. الثوحيد الثياسي لوحداث العالجة
- ٣- الإدارة الركزية للتشغيل والصيانة تحث فيادة
- المركة القابضة لياه الشرب والصرف الصحي
- أحثيار نظم معالجة مناسبة من بين العديد من الخيارات الثاحة
  - ٥. ثهيئة القوانين واللوائح النظمة
  - ٦. تحاور سيناريو "بقاء الأمور على حالها"
    - ٧. كتعبة البيانات الأساسية
    - ٨- التركير على الثقييمات الأولية
      - أحسين إدارة الشروع
  - ١٠- الشفاقية ونشر الدروس السالفادة

#### المؤلفون

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إن الهدف الأساسي للمشروع ESRISS هو قطوير تموذج قابل التكرار على تُطاق واسع للصرف الصحي في الجِتْمعاث الريفية الصفح قضى منطقة دلك النبل، وعندما تشول







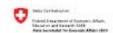














# Policy brief: 10 POINTS to move forward



# THE CRITICAL ISSUE IS INSTITUTIONAL AND MANAGERIAL, NOT TECHNICAL





# What is a disabling institutional environment?

- No clear responsibility for rural sanitation and lack of vision
- No constructive collaboration between the Utility (HCWW), the Ministry of Water Resources and Irrigation (MWRI) and the Ministry of Health (MoH)
- Lack of faith in small-scale system at the Utility
- Lack of experience in the Utility and in the local private sector
- Management tradition of overstaffing with underskilled people
- Reluctance to increase fees and weak fee recovery



# What is a disabling regulatory environment?

- Effluent standards are not adapted for rural sanitation
  - ⇒ Too stringent («all or nothing philosophy»)
  - ⇒ In particular COD, DO and pathogens are an issue
  - ⇒ Not linked to the quality of receiving water bodies

Standards	Egypt	Morocco	Jordan	EU
COD (mg/L)	80	250	150 / 300*	125
BOD (mg/L)	60	120	60	25
TSS (mg/L)	50	150	60 / 120*	35

<sup>\*</sup> For biological treatment plants or treatment plants with polishing ponds



# What is a disabling regulatory environment?

- No regulation protecting communities and private sector for the management of all or part of the sanitation system
- Planning and design standards currently are hindering factors
  - ⇒ No Code of Practice with alternative systems
- e.g. the pragmatic use of small drains should be approved by MWRI





# **ESRISS' three main components**





Assessment of challenges and success factors of past small-scale sanitation initiatives in Egypt



Development of a data baseline and a model-based planning tool to estimate wastewater characteristics

# C

**Policy recommendations** 





# No more pilots!

General saying: "Pilots never fail, pilots never scale..."



- $\Rightarrow$  Think at scale!
- ⇒ Pilots need to be realised AT SCALE!
- ⇒ Allow piloting of management schemes with critical mass of projects and centralised management
- ⇒ Pilot economies of scale both at implementation and management level
- ⇒ Focus on an increased cost-effectiveness



# Ways forward

- Start to think from the supply side / business perspective
- Think in terms of economies of scale and critical mass
  - ⇒ Standardisation of the units and the management
- Show the potential for the private sector and in terms of job creation
  - ⇒ Small scale sanitation is a **new market**!
- Know-how transfer for prefabricated systems, capacity-building
- Advocating for awareness at the top level of the State
  - ⇒ Aiming for a national policy
- ⇒ Trying to reform regulations one-by-one does not work in Egypt.
- ⇒ Only a decision from the top can lead to quick change



#### Standardisation of collection & treatment units



⇒ Explore the concept of locally produced **prefabricated units** 

#### **Benefits:**

- Quality under control
- No price negotiation every time
- Costs under control
- Time saving in construction process
- Opening of a promising market
- Modularity and flexibility







#### An observation...

# Small-scale sanitation in Egypt functions very well in touristic resorts but not in small rural villages.

⇒ Management issue

⇒ Guarantee issue

 $\Rightarrow$  Cost-recovery issue

⇒ Regulatory issue



# Involvement of the private sector

LESSONS LEARNT	RECOMMENDATIONS / WAYS FORWARD	
Involvement of the private sector:		
<ul> <li>The private sector seems to be mainly playing against small-scale sanitation:</li> <li>high resistance to innovation,</li> <li>lack of know-how in that field,</li> <li>huge overheads,</li> <li>poor construction quality</li> <li>very long implementation time.</li> </ul>	<ul> <li>Encourage design-build-operate mechanisms</li> <li>Investigate potential business models.</li> <li>Encourage local prefabrication of components</li> <li>Train local engineers and masons at governorate-level.</li> </ul>	



# Involvement of the private sector

The role of the private sector would be two-fold:

- 1. **Designing**, build and monitor monthly the small-scale sanitation systems.
- 2. Manufacture prefabricated components of the sanitation systems (treatment modules, manholes, etc.)

#### **Open questions:**

- At which level/scale can such companies be viable?
- Potential business models?
- Necessary legal & regulatory framework?

⇒ Small-scale sanitation is a new market in Egypt



#### Role of the institutions



#### How to encourage the private sector and get it right ?

- 1. Licensing?
- 2. Certification?
- 3. Fostering joint ventures with international companies?
- 4. Mechanism guaranteeing cost recovery?
- ⇒ Would this be the role of a centralised management unit or specific department within the Utility?





#### **Increase cost-effectiveness**

- Think in terms of economies of scale and critical mass
  - ⇒ Standardisation of the units and the management
- Modularity and phased implementation:
  - Reduce idle capacity
  - Limited planning horizon (max. 15 years)
- Determine the management and financial arrangements BEFORE the final technology selection





# **Management schemes**

LESSONS LEARNT	RECOMMENDATIONS / WAYS FORWARD
Management schemes:	
• Isolated technology pilots fail.	<ul> <li>Decentralised sanitation systems require a centralised management.</li> <li>Need for a dedicated structure, with</li> </ul>
Human resources required is a concern for the institutions	<ul> <li>professionals specifically trained, in order to concentrate the skills.</li> <li>Partial delegation to the</li> </ul>
	communities



# Centralised management unit

#### What is needed is the trial of a large-scale management scheme.

> Interface between the institutions, the private sector and the communities.

#### The three main questions to be answered are:

- ✓ How to start?
- ✓ What should be the status of such a unit and where should it be embedded?
- ✓ What is the setup that would best be able to encourage the private sector?



# Centralised management unit

#### **Two Scenarios**

- a. Incremental approach: start at local level, in a defined area
  - approach of "strategic niche management", e.g. As Salam Canal area

- b. Implement it directly as a national strategy and operate institutional changes
  - > in that case, a Special Status Unit

Open question: scale of the centralised management unit(s)?



#### Moreover...

- Increase the credibility of small-scale systems
  - ⇒ Lower the risk of failure
- Improve project planning
  - ⇒ Provide local consultants with tools which help them get:
    - 1. Relevant assessment of the initial situation
    - 2. Good data analysis
    - 3. Estimation of design parameters on a context-specific basis
- Understand better the quantity and characteristics of the wastewater to treat; village-specific design criteria
  - ⇒ Facilitate local Utility and consultants to take up small-scale sanitation with a minimal risk



# Improve design parameters



## ⇒ Small villages, ezbas, are very heterogeneous

Parameters	Range [mg/L]
BOD	200 – 1000
COD	400 – 2500



Main result for the practitioners:

# A tool to estimate wastewater quantity and characteristics

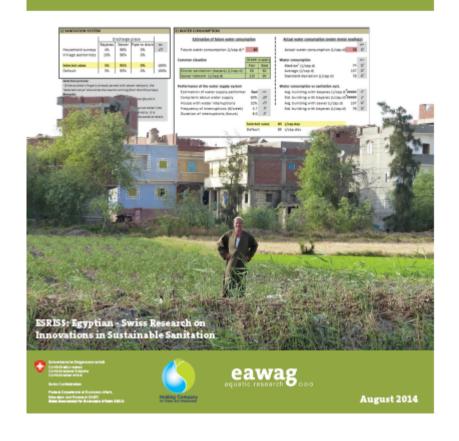


**Design Parameters** 

A Model-Based Tool to Quantify and Characterise Wastewater in Small Nile Delta Settlements

#### **User Manual**

Philippe Reymond & Colin Demars





## A Tool Package

Model estimation		Daily av	Daily average		Morning peak	
Parameter	Unit	Conc.	Precision	Fact.	Conc.	
Flow	m3/day	290	20%	1.6	460	
Flow	L/min	200	20%	1.6	320	
COD	mg/L	1390	30%	1.3	1810	
BOD <sup>1</sup>	mg/L	710	30%	1.2	850	
TS <sup>2</sup>	mg/L	3040	30%	1.5	4560	
TSS	mg/L	410	30%	1.4	570	
TN	mg/L	230	30%	1.4	320	
TP	mg/L	13	30%	1.4	19	

#### **TOTAL: MAX. 3 WORKING DAYS**







#### Household survey questionnaire

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# **Standards**





# Involvement of the communities

LESSONS LEARNT	RECOMMENDATIONS / WAYS FORWARD	
Involvement of the communities:		
<ul> <li>Communities mainly interested in getting rid of the wastewater.</li> <li>Sustainable cost recovery requires the people served by small-scale systems to pay more than official tariff.</li> <li>People in the unserved villages currently pay sometimes 20x more than those served by governmental systems.</li> <li>Villagers pay often more than the official tariff.</li> </ul>	<ul> <li>There is a capacity to pay: paying a fee covering O&amp;M would be cheaper than what is currently paid.</li> <li>Bundle several services together, e.g. sanitation and solid waste.</li> <li>Beneficial enduses as an incentive.</li> <li>Technical support to the communities willing to pay for a sewer system.</li> </ul>	

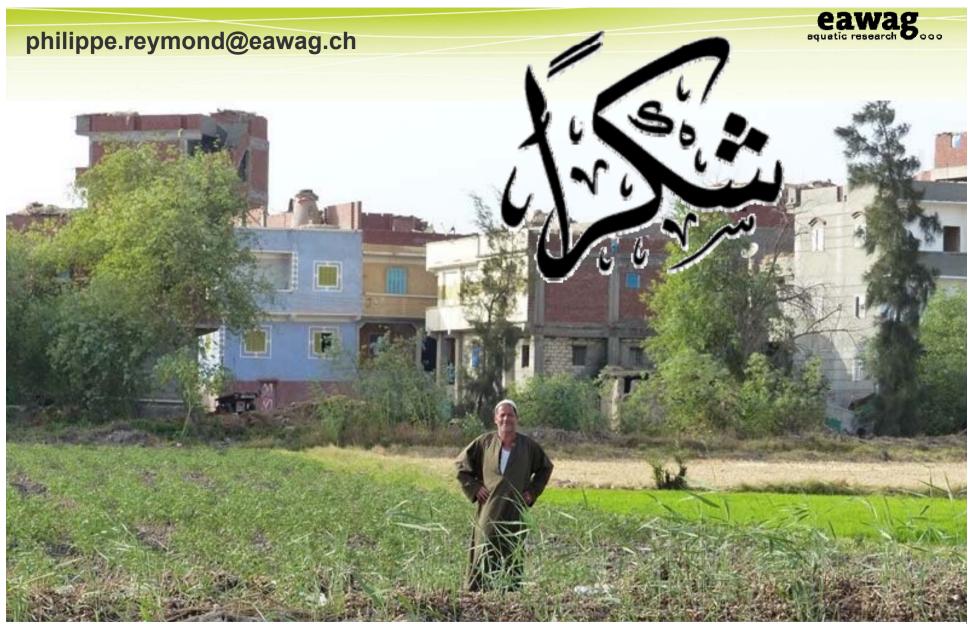




## Dealing with a disabling environment

- $\Rightarrow$  Think at scale!
- ⇒ Critical mass and centralised management
- ⇒ Pilot economies of scale both at implementation and management level
- **⇒** Convince through business potential
- ⇒ Facilitate the work of consultants and contractors
- ⇒ Incremental implementation of disabling effluent standards
  - ⇒ Create new drivers of change

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