



Low income settlements in Nairobi

- Barriers to safe sanitation (land tenure, space, political will, investment).
- Traditional solutions not working.







Findings

- Jitegemee toilet is socially acceptable
- Residents perceive benefits at a household financial and environmental level.
- Customers are prepared to pay.
- Toilet design requires improvement.
- Need to explore different collection models.

In home urine diversion toilet (ihud)



Ihud prototype







Where we are now







Achievements

- Local production of toilet in Nairobi
- Toilet service sold to 30 households
- Much clearer understanding of customer needs



Work in Progress

- Business model
- Understanding customers
- Service model
- Changing perceptions of CBS
- Conducive environment for sector operators
- "Carrot and stick".

